



“ We’re delighted in the take up of our EPS solutions and Vialtus has been instrumental in our success so far. With 70 per cent of prescriptions being for repeat medication, and 1.3 million prescriptions issued every day, an electronic system can make huge improvements to the security and speed of prescribing. Reliable, secure access is vital to this and working with Vialtus Solutions gives Cegedim the expertise it needs to offer a total package to pharmacies. ”

Den Moran, Sales and Marketing Director of Cegedim Rx

# Vialtus Solutions prescribes new pharmacy network for Cegedim Rx



Cegedim Rx is part of the CEGEDIM Group, a major supplier of healthcare technology and information services across Europe. In the pharmacy market, its Patient Medication Record (PMR) software, Pharmacy Manager and Nexphase are used by more than half of the market, from independent pharmacies, to groups, as well as leading UK supermarkets and high street pharmacy chains.

## THE CHALLENGE

The aim of the Government's National Programme for IT (NPFIT) is to improve the access and delivery of patient information to healthcare professionals. In the pharmacy market, where Cegedim Rx is the market leader, this means creating a nationwide network capable of making prescriptions available to patients electronically. Already a leading PMR software provider, Cegedim Rx needed the necessary internet and networking technologies to allow pharmacies to connect to the NHS' New National Network (N3).

## THE SOLUTION

Vialtus Solutions is providing Cegedim Rx with the networking capability to roll out the Electronic Prescription Services (EPS) to its customers, as part of a nationwide NHS programme.

As the first accredited NHS service provider, Vialtus Solutions provides Cegedim Rx with a secure internet gateway to N3. This means offering its customers DSL-based internet access, which through Cegedim Rx's PMR software, enables them to send and receive data securely via the NHS spine.

Vialtus also provides Cegedim Rx with managed web hosting, which is housed at Vialtus' dual data centres in Manchester and Harbour Exchange. Cegedim Rx provides first line support to pharmacies, helping them to deploy EPS, with Vialtus Solutions providing a managed service and support for all network related issues.

## THE RESULTS

The Vialtus N3 solution is vital to enabling Cegedim Rx to deploy EPS to pharmacies. This isn't an optional business decision, but it is absolutely necessary to enable pharmacies to comply with the NHS's Connecting for Health initiative. The majority of Cegedim Rx's customers have signed up to the new service, with many now up and running with the capabilities to dispense prescriptions to customers electronically.

The benefits for patients is faster dispensing – particularly repeat prescriptions – and improved security and privacy of their records. For pharmacies, it helps to reduce errors and fraud, as well as secure internet access for e-mail, web browsing and other internet applications.

By working with a trusted partner, Cegedim Rx has peace of mind that Vialtus Solutions is always available to keep the network running. In the future, the two companies are looking to collaborate on providing pharmacies with GPRS-based back-up connectivity, unified communications and additional services, such as back-up, at branch level.

“ We're delighted to be working with Vialtus Solutions as part of the N3 project. Many pharmacies that we've spoken to have been concerned how they'll connect to N3. By working with Vialtus we're positioned to be able to provide a total solution for electronic prescriptions. ”

Den Moran, Sales and Marketing Director of Cegedim Rx

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